





Some facts and figures



- Australia dubbed Gambling capital of the world; Estimated \$20billion plus PA
- Australians lose more money gambling per person than any other nation according to H2 Gambling Capital (H2GC), a British consultancy.
- Gambling venues and gambling problems are concentrated among the poorest social groups in Australia (Markham & Young, 2014)

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Some facts and figures



- In Fairfield in Western Sydney among the poorest 12% of local government areas in Australia, each adult resident lost an average \$2,340 on the pokies in 2010-11.
- In Ku-ring-gai and Willoughby, whose residents are among the richest 6% in Australia, poker machine losses were just \$270 per adult (Markham & Young, 2014).
- Especially high in the unemployed
- 42-75% of pokie spending Moderate Risk and Problem gamblers

Measuring prevalence in adults



- Most recent studies use the Canadian Problem Gambling Index (CPGI) or a 9question sub-version, the Problem Gambling Severity Index (PGSI)
- Three categories of gambling issues:
- *Low Risk (Score of 1-2)
- Moderate Risk (Score of 3-7)
- Problem Gambling (Score of 8+)

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PGSI 0=Never 3 = Almost always



- 1.Have you bet more than you could really afford to lose?
- 2. Still thinking about the last 12 months, have you needed to gamble with larger amounts of money to get the same feeling of excitement?
- 3. When you gambled, did you go back another day to try to win back the money you lost?
- 4. Have you borrowed money or sold anything to get money to gamble?
- 5. Have you felt that you might have a problem with gambling?

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PGSI 0=Never 3 = Almost always



- 6. Has gambling caused you any health problems, including stress or anxiety?
- 7. Have people criticized your betting or told you that you had a gambling problem, regardless of whether or not you thought it was true?
- 8. Has your gambling caused any financial problems for you or your household?
- 9. Have you felt guilty about the way you gamble or what happens when you gamble?

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Prevalence in NSW
(2006 Neilson Survey)

Figure 2. Total population gentiting group estimates

Gambling group estimates

Non-regular gamblers
4.7%

Law (agamblers 15.7%)

Non-gablers problem gamblers
4.7%

Law (agamblers 15.7%)

Problem gamblers
4.7%

Law (agamblers 15.7%)

Roo gamblers 31.9%

Base: Total NSW residents (act screeners) (av6.000)

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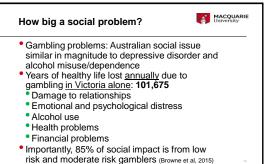
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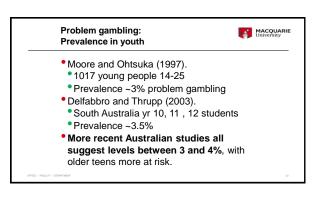


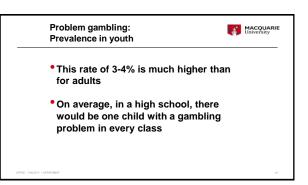
April 2013: Zynga launch real money online gambling games. Partner with Bwin who offer a virtual poker party room and sports betting and are based in Gibraltar 2016: Several comprehensive Australian reports detail: the growth of online gambling, convergence of online gaming and online gambling impacts on teenagers and young adults



Trends relevant to young adults 2. Sports betting saturation Sports betting has become cool A new phenomenon: young, sensation-seeking (mostly) males betting online bet365; Ladbrokes etc. Challenge to beat the bookie; masculinity Better educated, better paid Chase losses; remember wins Some become addicted, but more getting into serious financial trouble









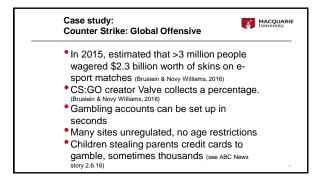


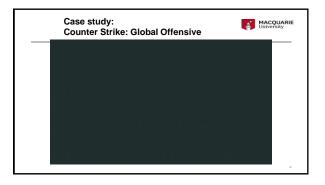
























- Up to 99% of 12-17 year olds use social media
- 87% Facebook; 70% You Tube, 49% Instagram
- 82% use daily (Gainsborough et al. 2015)
- Majority of Australian teens are strong consumers of internet (ACMA 2013; 2014)
- SNS, Internet and apps are all popular platforms for 'simulated' gambling games

Social networking, apps, online



- Simulated gambling games
- These games look and sound just like real gambling apps, but because you can't collect cash, they're available to anyone over 12.
- Fastest growing area in social media gaming, with casino-style games such as Heart of Vegas, Slotomania and Big Fish Casino accounting for three of the top 10 iPhone gaming apps.









Social networking, apps, online



- Simulated gambling games
 Unregulated because not 'gambling'
- Play for points and tokens instead
 Can usually pay as well to progress
- Making these 'micropayments' increases chances of progressing to actual gambling markedly – maybe up to eightfold.







Social networking, apps, online



- Side note: In-app purchases
- Game design increases engagement, making it hard to leave a game
- Then introduces limiting factor time limit; very hard level etc. - and the only way to keep playing is with an in-app purchase
- Candy Crush and Clash of Clans make about a million dollars a day from in app purchases

Social networking, apps, online



- Typically 30-50% of teens have used simulated gambling apps
- 10-20% in previous 12 months
- King et al 2014 in Australia: 32%; 13%
- Hard for teens to ignore
 - Pop ups, banners and side bars are constantly offering these games on popular sites such as Facebook, Instagram, Google+

Social networking, apps, online



- Advertising has a disproportionate impact on children and teens
- In particular, children and teens may struggle to identify advertising as advertising in the SNS, online, gaming and app environment, especially those under 12
- Kids may be exposed to over two hours of gambling advertising per week. Calculated by AdQuest eXtreme (Nielsen Media Research, August 2013)(frim KidBet)

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Social networking, apps, online Simulated gambling prepares youth for actual gambling Gainsborough et al 2015. Australian teens 23% play social casino games Of these, 79% play 1-3 times per day Most often via Facebook Amongst actual gamblers 72% played social casino games 12% did not 40% of players made micropayments



